


**SPECIAL
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ISSUE 14

Utility Link

MARCH 2011

ARS Inaugural Annual Conference

In late November, last year, All Round Supplies held our first ever management conference. This was at the Coogee Legion Club and was attended by our management team, all branch managers and our head office support team. We were joined, in the afternoon, by three of our suppliers who are working closely with ARS to help support your business in the market. It was very good for us to hear first hand just where ARS sits with our suppliers and their plans moving forward. From our perspective it was great to have the support of our supply partners and set down some actions for developing our business.

After the conference we all gathered at Sauce Bar & Grill for a great dinner and some "light hearted" fun. All agree it was a worthwhile event and we are already planning the 2011 conference.



Some of the crew at our conference dinner.

Daniel Questroy from ARS Darwin Branch recently competed in the National Touch League competition in Port Macquarie NSW March 2011

Daniel has been a regular squad member of the NT side for the last six years. The NT Men's Open side competed in the 'Mark Boland' Trophy Division in an eleven team competition.

Pool A consisted of 5 teams competition that featured Sydney Scorpions (seeded 1st), Brisbane Cobras (seeded 3rd) and the Territory Team (seeded 10th)



The NT team was a pretty good mixture of young and old, and the experience of the older players was invaluable to the 7 players making their NTL's debut.

Each team played a total of six matches during the competition which was held over 4 days.

The beers tasted a lot better after our last win and NT finishing 8th overall out of 11 teams.

Daniel scoring a try against Queensland Bulls

Great start to 2011?

What a start to the year. Queensland under water and Western Australia on fire, Australia certainly is a wild and diverse country. As for ARS it also started in an interesting fashion: our Brisbane manager, Dave McCormack was flooded out, unfortunately Dave and Sharon lost a great deal of belongings, but true to form Dave was always positive. Our Darwin manager, Phil Baily contracted Dengue fever on his trip to Bali and our Nowra manager, Bruce Matthews, got caught up in the Bowen basin in the floods and ended up being stranded for a couple of weeks. Thankfully all are now OK and back on deck and things are getting back to normal.

Job Finished

Job Finished:

You may recall from Issue 12, that ARS Sydney had lent a helping hand to a team from UNSW for a sustainable power project in Vanuatu. The job has now been completed and everything is going well. Below is an excerpt from a letter we received from Dr Richard Corkish, Head of the School of Photovoltaic and Renewable energy Engineering, UNSW in regard to our assistance. ARS would like to thank Dr Corkish, Eden and his team for allowing us to be part of this project, it is very gratifying to know that our team contributed, albeit in a small way, to improving the lives of the Imaki people.

"I am writing to thank you very much for your donation to support our Imaki, Tanna Island, Vanuatu project. The group from UNSW, led by Eden Tehan, installed a second micro-hydro generator, integrated with that installed in 2009. Together, they now provide reliable electricity to the clinic and the regional primary and secondary schools in the village. The clinic is now lit and its refrigerator now operates from that sustainable and affordable hydro resource, saving the expense and greenhouse impact of its LPG-powered predecessor.

Thanks for helping us realise our project and for improving the lives of the Imaki people and, perhaps, to create a model for other Vanuatu villages."

Photo of the Imaki village where the micro-hydro systems are installed.



New faces in Nowra



Glenn Meighan
Nowra's new 2IC.

Glenn is a keen follower of Hockey having played at a high level for a number of years, he is currently a part owner of a race horse and it is taking up most of his sporting interests at present along with some of his cash. He also supports the Parramatta Ells in the NRL. He has come to us with a wealth of experience in the Electrical Wholesale Industry and a couple of manufacturers.



Peter Boyd
Storeman Driver
for Nowra branch

Peter has been with us for 12 months. His interests are spending time on the golf course and with his family. He also likes to watch and listen to all sport but mainly Rugby League. Pete came to us with a strong background in stores work having worked with The Australian Navy, the Paper Mill and a local Company known as POSM (Point Of Sale material.) His experience has proved to be a great asset and we look forward to a long partnership with him in our team.

**New faces in
Nowra**

New Products. UTILUX TOOLS

Utilux have released a new range of cable tools. Consisting of a hand crimper, a battery powered crimper and a battery cable cutter, these tools are of the highest quality AND at a reasonable price. Value for money, it is hard to find any better. Both crimpers are capable of handling indent and hex crimps up to 300mm² and the cutter will handle non ferrous cable to 50mm dia. All tools come in a durable plastic carry case and crimpers can be tailored to your needs with die kits to match your requirements.

Call us or visit your local branch for more details.

New Utilux crimpers are available in both hand operated and battery powered. Call into your local branch and have a look at them.



Hand crimper
ARS Stock code:
06284



Battery crimper
ARS Stock code
06285



Battery cable cutter
ARS Stock code:
06286

All Round Supplies can custom build a kit with crimp dies to suit your needs.

UTILUX CRIMP DIES		
CONDUCTOR	COPPER	ALUMINIUM
6	38-44CU	38-90 AL
10	38-57CU	
16	38-63CU	
25	38-77CU	
35	38-92CU	
50	38-104CU	38-132AL
70	38-115CU	38-173AL
95	38-142CU	
120	38-160CU	38-220 AL
150	38-183CU	
185	38-200CU	38-284 AL
240	38-231CU	
300	38-260CU	

ARS & Boral to the rescue

Nowra Branch of All Round Supplies and Boral poles have teamed together to help the local community by donating the new timber hose drying pole and all associated items to the new RFS Fire Station at St Georges Basin. This was a joint effort and has been greatly received by the members of the RFS and the local community.

These guys do a great job and often put their own safety on the line. A number of our local fire fighters were heavily involved in the major disaster Black Saturday fires in Victoria in February 2009 and we all remember their heroic efforts around our local area back in 2000 including one of our own team here in Nowra.

The RFS has had a long association with the Utility suppliers around NSW in protecting their assets from fire damage, and we are only too pleased to have been able to help.



RFS base with new pole in background



The new drying pole in action

Tech Talk

TYREE future ready...



BIG NEW DEVELOPMENTS TRANSFORM TYREE

A big, new state-of-the-art, vertically integrated Power Transformer factory, built to produce up to 35MVA 132kV oil immersed transformers in a shorter lead time to a customised design. A partnership with the ubiquitous Efacec, one of the world's largest manufacturers of power transformers (www.efacec.com) and new leaner and more flexible manufacturing disciplines that give Tyree's highly respected Distribution product an even more distinctive edge in its marketplace making Tyree's customers even more "future ready."

These are just some of the exciting new developments taking place at Tyree. The new Tyree Power factory is a fully integrated transformer manufacturing plant, including capability and experience for production of winding conductors, state of the art core cutting plant, engineered power transformer winding shop, insulation shop, tank fabrication, radiator manufacture and full capability testbay. The new factory is adjacent to Tyree's existing Distribution transformer factory utilising the synergies of a transformer company capable of locally producing transformers ranging from 25kg to over 50,000kg.

Strategic alignment with key supply chain providers has resulted in consistent, reliable competitive sourcing of materials and suppliers are actively encouraged to contribute to product improvement. On-going investment in Information Technology such as Computer Aided Design, Enterprise Resource Planning and Web Enabled infrastructure has ensured that all functional areas within the business are equipped to maintain and improve supply chain integrity and customer service. Significant investment has been made in automation, including robotics, to maintain quality whilst improving capacity availability.

"Being a local manufacturer enables us to more closely support customers across Australia and New Zealand and we pride ourselves on our customer service" comments Barry Smith General Manager Sales and Marketing. "Our strategy is to have as much influence and control as possible with key materials. For example we draw our own copper rod in house from copper ingots originally sourced from South Australia. This gives us the opportunity to react faster and respond when customer needs change at short notice".

"All Round Supplies offer an important additional supply option for Tyree, in particular for customers in the utility contestable market sector. At times the completion time for many projects can be very compressed and their commitment to holding transformers in stock allows them to react quickly."



Left: Tyree's new factory layout.

All Round Supplies is proud to count Tyree as one of our key supply partners to the contestable market.

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ISO 9001

SAI GLOBAL

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