



All Round Supplies®

Utility Link

Quarterly news
to keep you informed

Issue 16 April 2012

Introducing the All Round Supplies new Corporate Identity

All Round Supplies has developed a new corporate brand identity. The new branding is a development of our original logo and has been enhanced to showcase our three company divisions being Electrical Infrastructure Supplier, Green Energy Products and Power Products.

The design brings together all divisions under the All Round Supplies banner. You'll notice that each division has its own colour identity and these will be used consistently to represent the divisions.

I asked Managing Director Earl Palfrey, why we have changed?

"The new ARS corporate look represents that we are moving forward as a company and as a true 'all-round' distributor, with more services and more capability".

"Our customers already know us for our Electrical Infrastructure, but we needed to give a presence to the

growing Green Energy Products and Power Products sectors. We needed a new look to take us into the future and define us as a progressive supplier. I believe the new look does this for us". You'll start to see our new look and feel filter across all literature and throughout our communications from here on in.



Are you using the new two bolt overhead service neutral connection?

Did you know as of 1st Oct 2011, Endeavour Energy has changed the way overhead neutral service connectors are to be done at the customer's connection point. Contractors now need to use the approved Sicame double bolted IPC connectors. These new IPCs are available now from All Round Supplies. For more information, refer to Endeavour Energy TB-0099A.

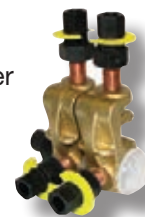
Point of attachment (Point of Supply):
ARS Code - 06490



ABC Service to Aluminium Overhead mains:
ARS Code - 06491



ABC Service to Copper Overhead mains:
ARS Code - 06492



ABC Service to ABC main:
ARS Code - various sizes kept in stock



Electrical Infrastructure Supplier

Green Energy Products

Power Products

ARS supports the Albury Cup

All Round Supplies were once again in good form at the inaugural Albury Gold Cup Carnival. The Albury Gold Cup is one of the first races to kick off the Autumn Racing Carnival and this was the third year that ARS has joined with EnPower Solutions to co-sponsor the event.

The day was well attended by about 17,500 locals as well as by many visitors who flew in for the event. A public holiday was announced for the Friday afternoon and schools were closed for the first time in the races history. This saw a large crowd of

young punters gather to soak up the atmosphere.

Our team were well equipped in the Power Pavillion, which provided the perfect haven for good views, food and laughs.

So, who were the winners and losers? Well, the premier \$170,000 race was taken out by jockey Nash Rawiller on horse Extra Zero, and it was interesting to note that on Day 1 of the meet, 50% of the winners were No.5 horses and on Day 2, 40% of the winners were No.4 horses. There must have been something in the stars!



Can you access the ARS Online Catalogue?



Some features of the Online Catalogue include;

- Easy search function
- Ability to search by utility stockcode
- Online product specs
- Facility to send an online enquiry
- Manage your account information
- View your account history

Plus, by having access you have the ability to place an online order. It's a quick and convenient way to place a secure order from the comfort of your home or office.

If you are an Account Customer and do not have a Customer Login, contact Elizabeth on (02) 9826 9417 and get registered!

Did you know that All-Round Supplies has an Online Catalogue?

You can easily access the catalogue via our website at;

www.all-round-supplies.com.au

The Online Catalogue is available to all Account Customers who have a valid Customer Login.

Newcastle customer wins the prize

The All Round Supplies Newcastle branch recently ran a promotion where customers could enter a draw to win a 12V Tyco Cordless Impact Wrench. The promotion began at the NECA Trade Show held in late November 2011 and was drawn just in time for Christmas. The winner was Lee Kinnaird from Electricity Connection Services.

Congratulations Lee!

And a big thank you to Tyco Electronics for donating the prize.



SPOT SPECIALS ARE OUT NOW!
ask in-store for details

April 2012



all-round-supplies.com.au

an All Round Success story COST EFFECTIVE CABLE SOLUTIONS

All Round Supplies offers a full range of cable product and services from Australia's leading manufacturer's Olex and Prysmian. With the support of our suppliers, we work closely with our customers to understand your specific project requirements and develop the most cost effective cable supply solution.

One example of this occurred during the development of the Shellharbour Mall, in NSW. A cable run of more than 7km of 240mm 3c copper cable needed to be laid along a fairly difficult path.

Traditionally a large and difficult project such as this would have seen the customer, in this case Connect Infrastructure, purchase standard quantities of full drum packs and incur large amounts of cable waste. Instead, ARS Sydney branch worked with the supplier, Olex (for this project) to minimise the wastage by providing a cut-to-length service. Project Manager at Connect, Grant Richards commented; "The service made the drums easier to handle and we were able to stagger the delivery at a time

when we needed it".

The ARS Cut-to-Length service is based upon common usage cables and can offer the shortest lead time for customers as it is forecast by the manufacturer. ARS can store the bulk drums and deliver exact lengths of cable to a predetermined destination and time. This allows the customer complete control over their supply. As an on-going service, All Round Supplies can then send the project team a spread sheet update, at regular intervals, detailing the drums supplied for the project, previously supplied lengths and quantity remaining on each drum for planning the next run lengths. If you feel that a system like this could work for your next project please contact your local All Round Supplies branch on **1300 087 579**.



SAFETY UPDATE

brought to you by Endeavour Energy

11kV Underground Cable Damaged by Excavator

Incident Details:

An Authorised Person (AUP) was in the cable pit removing the slurry with a shovel. An excavator with a toothless bucket was lowered into the trench to assist with the removal of the slurry. During the process, the excavator inadvertently scored the outer sheath of the High Voltage Cable. No injury resulted from this contact, but it's a timely reminder of precautions that should be taken.

Actions to be Taken:

- 1 Consult with the Worksite Co-ordinator to determine any unidentified hazards prior to work.
- 2 Potholing must be used to identify the asset location, direction & depth prior to excavation.
- 3 Assume on active sites that DBYD plans may not be current; ensure that Worksite Hazard & Risk Assessment identifies this hazard.

For more information, refer to Endeavour Energy Safety Bulletin No. 32-11. Issued 21-12-11.

Notice board:

UPDATE: IPC replaces PG for 11kV HV CCT

As per Endeavour Energy TB-0102, Sicame IPCs will now replace parallel groove (PG) clamps, for all new 11kV CCT to CCT connections for 40, 80 and 120mm² CCT in non-tension situations.

The installation of the new IPC will eliminate previous window stripping and will be considerably quicker to carry out. Refer to ARS stock code: 06517 (pictured right)



UPDATE: New Kit OXSU-FIE5

Tyco AUST-P99 (ARS 02206) and AUST-P44 (ARS 02688) have now been incorporated into the new OXSU-FIE5 (ARS 06670) 11kV/22kV XLPE outdoor termination kit. The double-hole shear bolt (mechanical) lugs give the kit a wider range of cable size applications (185mm² - 300mm² for 11kV and 185mm² - 240mm² for 22kV cable terminations).

Refer to Endeavour Energy TB-0108

Green Energy Products

New Solar Bollards Arrive

After nearly 2 years of development, the new ARS 2012 bollards are now starting to roll off the production line. Moving the manufacturing from Asia to Australia was a monumental feat, which included overcoming issues with Polycarbonate supply and battery



supply among other things. It is a testament to the tenacity of the Exlites team that we now have an AUSTRALIAN made product. The new design incorporates LiFePO4 battery technology that now makes the units a "lifetime" selection with the battery designed to last over 10 years. Previous models required battery replacement every 3 to 5 years. While this diminishes a replacement battery market, ARS is proud to have a product of this calibre.

Some of the main features are:

- Highly VANDAL RESISTANT, the polycarbonate body is designed to withstand an incredible amount of abuse. In addition the finish

makes it very easy to clean graffiti from the luminaire.

- A range of pole options that is unheard of, ranging from flange mount at approx. 950mm luminaire height to 2000mm "overhead" illumination poles.
 - "Rivlok" security fixings are used exclusively so the bollard construction is very secure.
- All Round Supplies thanks our many customers who have waited patiently for this exciting new addition to our Sustainable Solar Lighting Solutions range. For more information visit all-round-supplies.com.au follow the Green Energy link and download the new 2012 Exlites catalogue.

Knots...The real test of a fisherman (by Phil Baily)

I recently visited Sydney for a conference and afterwards I stayed a couple of nights with an old friend in Camden.

Whilst I was there my mate Steve enquired as to what sort of knots I employ when fishing in the territory. First I asked Steve to show me his repertoire of knots which basically came down to a list of two! He showed me a Double Surgeons Knot for tying his hooks onto a leader and a Granny Knot.

Now Steve is not an avid fisherman but I think he is typical of many who can get away with these sort of knots, when they are not likely to encounter overly large fish.

As I started to show Steve the knots I use, it also dawned on me the differences in fishing styles. For example, I showed Steve an Albright Knot used for attaching heavy leader to a braid line for lure fishing (predominately for Barra). I then realised Steve almost exclusively bait

fishes. So here are the knots I use. I also often tie a double and a special Snood Knot onto the hook shanks, which I cannot find a photos of - but if anyone is interested you can contact me at our Darwin branch on 0408 786 580 and I'll talk you through it. I would suggest that practice makes perfect and the following website will assist you in making those knots hold when it counts. Tight Lines.....!!!!

<http://www.animatedknots.com/indexfishing.php>

Albright Loop

Dropper Loop

Improved Clinch

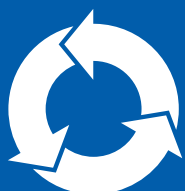
Surgeon's Loop

Trilene Knot

Palomar Knot



Images courtesy of Animated Knots by Grog™



**All Round
Supplies®**

1300 087 579

all-round-supplies.com.au

Sydney
1/9 Enterprise Crt
PRESTONS
NSW 2170

Newcastle
7 Gamma Close
BERESFIELD
NSW 2322

Nowra
23 Cumberland Ave
STH NOWRA
NSW 2541

Brisbane
5/32 Sway St
COOPERS PLAINS
QLD 4108

Darwin
3/8 Albatross St
WINNELLIE
NT 0820